



## Real Estate Agent Evaluation Form

Agent Name \_\_\_\_\_

Real Estate Firm \_\_\_\_\_

Agent Work Number \_\_\_\_\_

Agent Cell Number \_\_\_\_\_

Agent Email \_\_\_\_\_

Agent Website \_\_\_\_\_

1) Can you tell me a little about yourself?

\_\_\_\_\_

2) Why did you choose to work for this firm and how many years have you been with this firm?

\_\_\_\_\_

3) How many years have you been a real estate agent?

\_\_\_\_\_

4) How many homes have you sold as a seller's agent?

\_\_\_\_\_

5) How many homes have you sold as a buyer's agent?

\_\_\_\_\_

6) What is your experience with short sales?

\_\_\_\_\_

7) What is your experience with REOs (real estate owned / bank owned properties)?

\_\_\_\_\_

8) What can you tell me about the areas where I am looking to purchase a home?

\_\_\_\_\_

9) How many homes have you sold that are similar to what I am looking to purchase?

\_\_\_\_\_

10) What is your advice on how to purchase a home as a smart investment and not just to live in?

\_\_\_\_\_

11) Do you own any properties either as a primary residence or investment?

\_\_\_\_\_

12) What are some complications you've come across in the past and how did you handle it?

\_\_\_\_\_

13) Do you have a couple mortgage brokers you've worked with before that you can refer?

\_\_\_\_\_

14) Do you have a couple attorneys you've worked with before that you can refer?

\_\_\_\_\_

15) What do you think are important factors a buyer should consider when choosing a real estate agent?

\_\_\_\_\_

Poor

Average

Excellent

1

2

3

4

5

Comfort level with agent  
Professionalism of agent  
Area knowledge  
Real estate knowledge  
Understands your needs

	1	2	3	4	5
Comfort level with agent					
Professionalism of agent					
Area knowledge					
Real estate knowledge					
Understands your needs					